

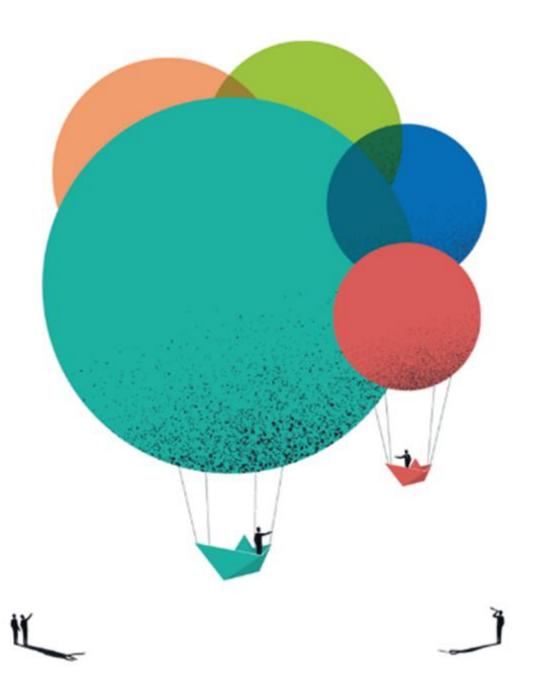




OPEN DAYS ONLINE SESSION 19 January, 2 February 2023 Online

JS of the Interreg IPA South Adriatic



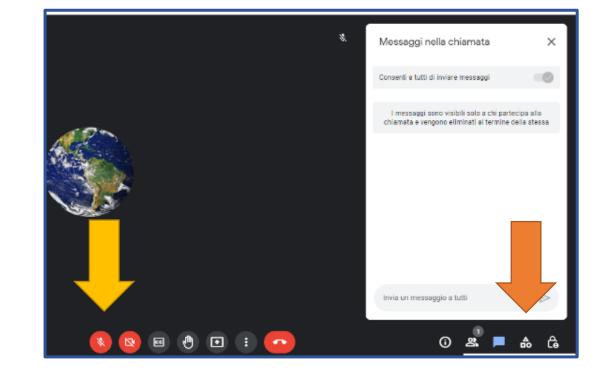


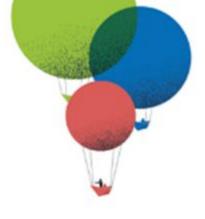
OPEN DAYS introduction

Objective: By the end of the session, participants gain wider understanding of the call, through practical examples and answers to own questions

Some working rules:

- Mute your micro-phones
- Confirm Name/Surname in the chat

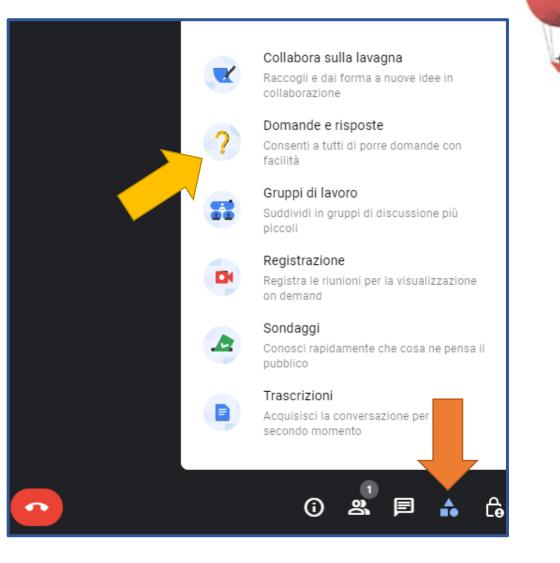




OPEN DAYS introduction

Some working rules:

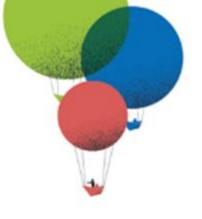
- You may use this function
 to note down your
 questions
- After the ppt, large space to questions will be given
- Answers published in the **FAQ**







Brief presentation by JS on:



- Warning and key points (Novello / Marcianò)
- Intervention logic example (Campanile)
- Short introduction to simplified cost options (Agrosi)
- Budget example (Losacco)
- Jems how to use it (Errico)
- **Questions and answers**



OPEN DAYS agenda

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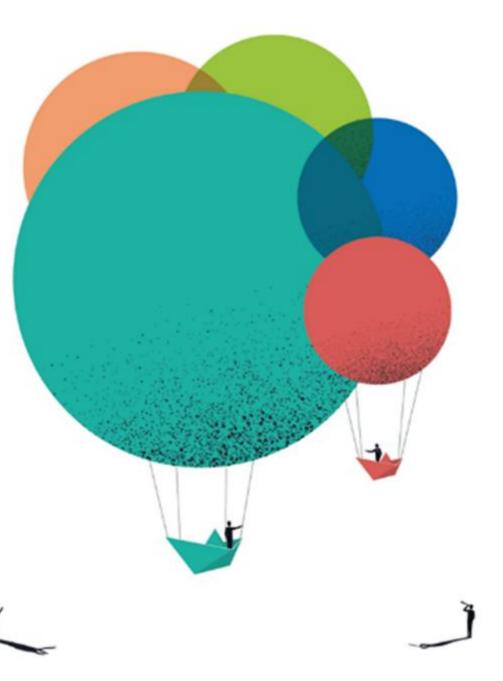


□<u>Carefully study</u> the text of the <u>call +</u> FAQ + manual + programme + ask us

Ask your partners to sign declarations & collect documents <u>now</u>! Do not wait for last minute!

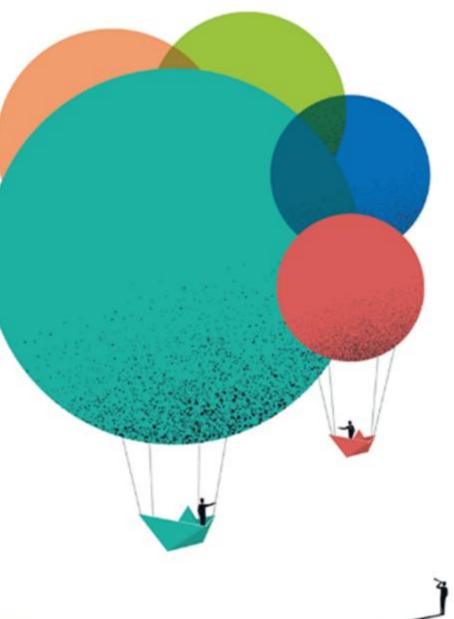
The call expires on <u>29/03/2023 at</u> <u>11:59 AM</u>. No extension!

 Select your partners carefully on the basis of previous experiences.
 Check partner search & 2014-20
 projects (incl. performance assessed for manual capitalization procedure)



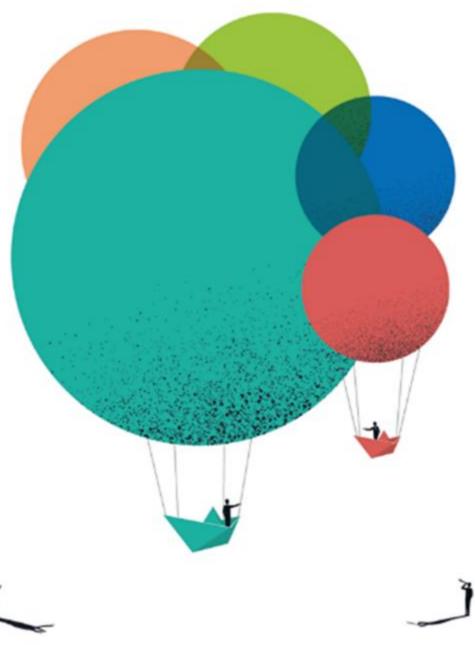
- Check definition of <u>capitalization</u> & guidance in F.S. 1.1.
- Check & explain <u>coherence</u> of your proposal with programme strategy!
- Be clear & describe well what resultexperience to be "capitalized" on
- **EUSAIR** relevance give extra points
- Check different <u>co-financing rates</u> Italy vs. IPA countries & budget balance (approx. 50 -50%)

□ Financial guarantee for private LP



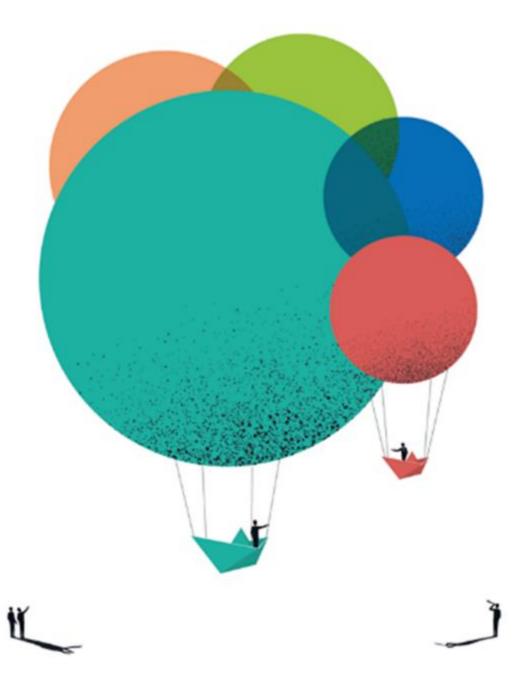
Study the SCO-guidance carefully!

- Check full <u>administrative-legal</u> capacity of partner's branch in SAarea
- Explain <u>benefit</u> for SA-area of any Italian PPs outside Puglia/ Molise
- Check NGOs operational 12 months. NGO PP = additional points
- Partners from the 3 countries + Puglia & Molise = additional points!
- Appoint LP because of its <u>management capacity</u>!



Check maximum no. of partners / budget / duration!

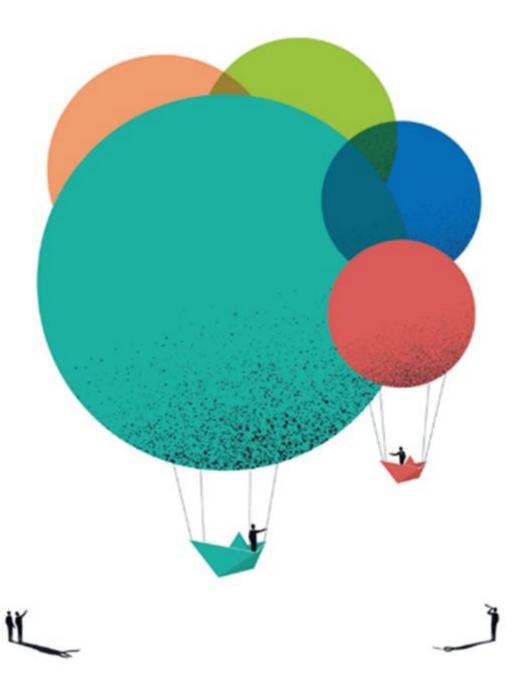
- Collect all documents now!
- Check carefully FS 1.1, 4.1.10 & Jems guidance for work planning!
- Make sure LP/PPs legal representatives <u>signed declarations</u>
- Check <u>relevance filter</u> criteria & quality of text (newly corrected fields)



Check eligibility criteria especially <u>exclusion criteria</u>

Check quality <u>criteria & points</u> <u>carefully</u>, use them as check-list!

Coordinate within your organization (especially organizations with many departments like ministries/ regions/ universities) for the limits on no. of project applications



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SA INTERVENTION LOGIC

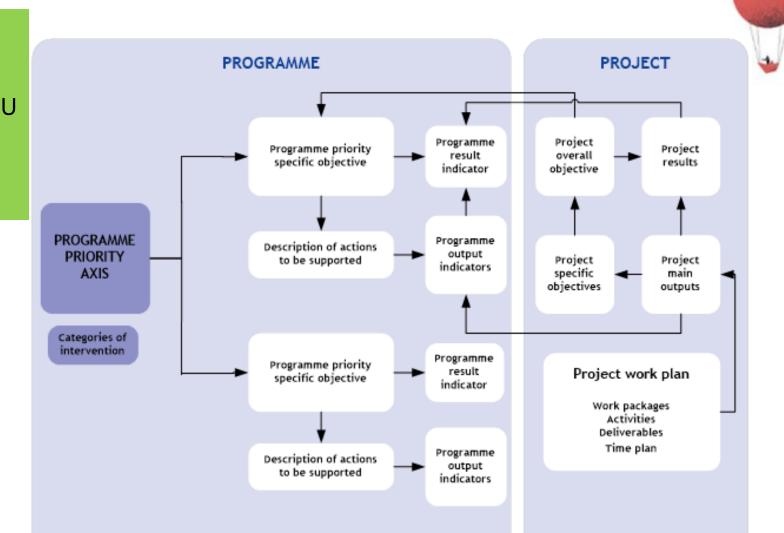
PA1 SMARTER EU
PA2 GREENER EU
PA3 MORE CONNECTED EU
PA4 MORE SOCIAL EU
PA5 GOVERNANCE

Warning on

• S.O.

- RCO
- RCR
- Actions





SA INTERVENTION LOGIC

Check factsheet 1.1 of SA Programme Manual - IL,
 PF, EXAMPLES

✓ Let's try with another example focused on CAP_SSP

5 Phases for developing project intervention logic:

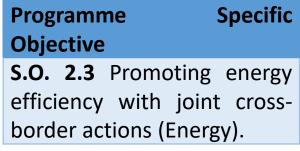
Overall objectiveSpecific
objectivesActivity –
deliverableProject
outputProject
result



SA IL - Phase 1 : Setting the overall objective

- ✓ Project objective linked to 1 Programme S.O
- Clear causal link with RESULT / change intended of given starting situation

Programme priority specific objective	C.1 Project overall objective				
S.O. 2.3 Energy	Promoting joint energy efficiency model within the local communities in the crossborder area.				



Proposal example

South Adriatic Energy communities

Capitalization action aims at transferring valuable outputs to other organizations and geographical locations.

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the European Unior

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PA South Adriatic

SA IL - Phase 2 : Setting specific objectives

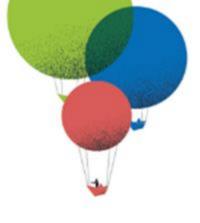
- ✓ Limited number of project specific objectives
- ✓ 1 specific objective 1 WP (limit number)
- ✓ S.O. direct contribution to overall objective
- ✓ S.O. associated to 0, 1 or more COMMUNICATION objectives
- ✓ Only for SSP: recommended only 1 S.O. 1 WP

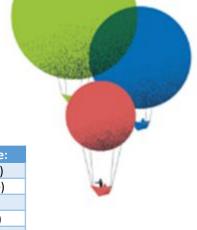
C.1 Project overall objective	C.4.1 Project specific objectives	WP	C.4.1. Communication objective
Promoting joint energy efficiency model within the local communities in the crossborder area.	Promoting energy communities development in the south Adriatic area with a cross-border action plan adopted	1	Increasing awareness of energy communities' social and financial added value in the cross-border area

Example

the European Unio

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SA IL - Phase 3 : Setting activities / actions in WPs

Example

WP	Activity title	Activity description	Deliverable
1	Benchmarking event (CBT)	Organization of benchmarking action to share the potential benefit of an energy community to potential takers: individual citizens, SMEs, businesses, local authorities, associations, public administrations.	SCO: 1 workshop minutes and material
1	Joint Action plan for energy communities (JMP)	Analysis of the territorial opportunities, drafting rules and procedures, testing/assessment of the application for access to the incentives, joint commitment.	SCO: 1 joint Action Plan produced; published material of the plan
1	B2B events (CBT)	B2Bs events are going to be organised by the LP involving all selected takers of the cross-border area and potential givers, to set up agreements and transfer the model	SCO: 1 B2B minutes, agreements and promotional spot videos
1	Capacity building on energy communities (CBT)	Organization of training action to allow the enforcing of know how of energy communities benefits: technicalities, procedure to set up, premium rates and contributions in favor of end customers, etc	SCO: 1 Targeted training minutes



For SSP the SCO-typical "output" (= reimbursement), may be used as activity-action

- ✓ WP outlines activities/actions supporting achievement of S.O.
- Needed to measure/monitor progress
- Select activity/action out of the programme types (use codes in title)

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SA IL - Phase 4 : Setting outputs in WPs

- Project outputs may be quantified and directly contribute to the programme output indicators
- Same measurement unit (to be aggregated at programme level) :
 TARGET max 1 or 2

Example

WP No.	Programme output indicator	Project output title	Project output description	Value
1	Joint Strategies	Joint action plan on energy communities	Multi-annual action plan for the energy communities transferring to other organizations and signed agreements between takers and givers for their development in SA area	1

For SSP the SCO-typical "output" (= reimbursement), differs from project output !



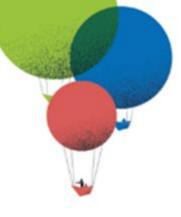
SA IL - Phase 5 : Setting project results

- Project result indicator link to programme result indicator
- ✓ Each Programme output indicator has only one fixed result indicator
- Max 1/2 results per project aligned with programme results (same measurement unit)

Example

Programme Result Indicator	C.5. Result description	C.5. Result indicator target value
Joint strategies adopted and implemented	Currently, there is low development of energy communities in the SA are (problem). By the end of the project, the identified local communities (no.xxx) are going to implement the energy community model thanks to the experience gained in terms of valuable outputs capitalized by project partners.	1

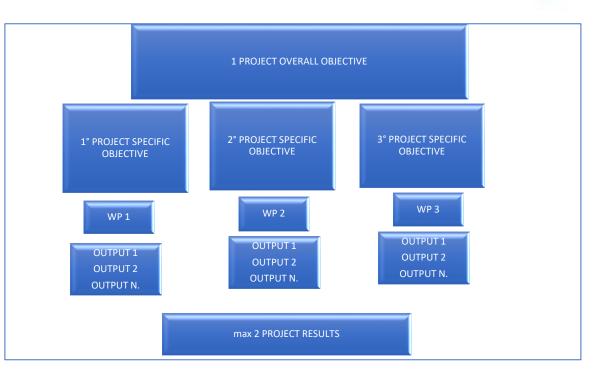




SA IL – Project Workplan

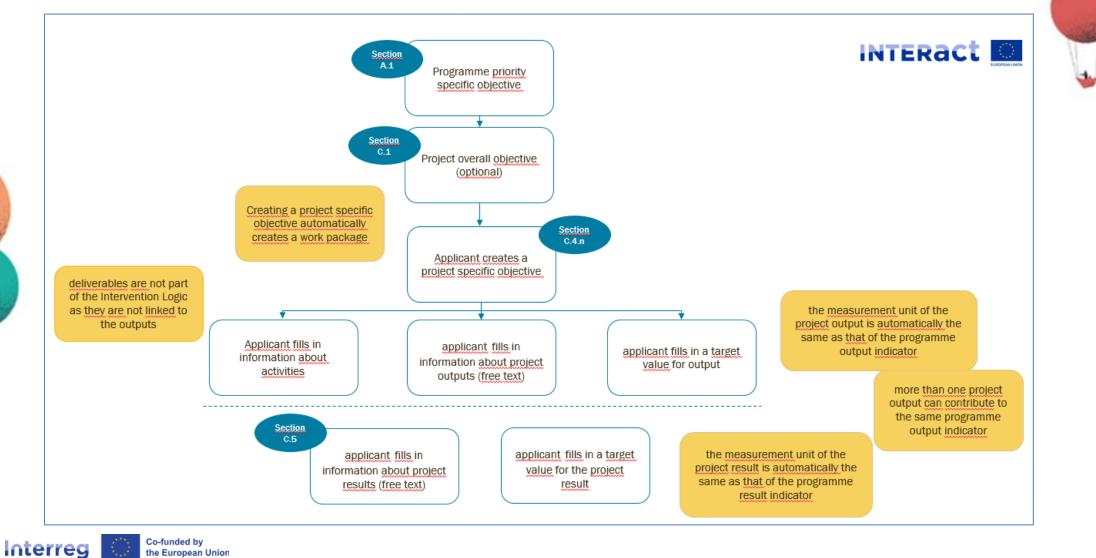
Reminder: each WP is composed of

- ✓ defined project specific objective
- ✓ communication objective and target audience
- ✓ activities/actions
- ✓ deliverables
- ✓ expected outputs directly linked to the programme output indicator





SA IL – Causal linkage into Application Form



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Simplified costs for Small-scale projects Small-scale projects: max 200.000 €, financed only through SCOs Accompanying Travel&Acc **Targeted Training** actions SSUC SSUC SSUC Workshop, 2014-2020 **Preparation Cost** B2B Meeting. Lump Sum Lump Sum Lump Sum **Joint Action** 2 % ITAL Control plan/Model/Methods FR Lump Sum

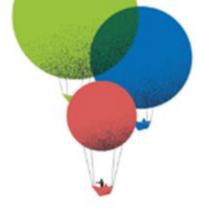
Simplified costs for Small-scale projects: some tips

Lump sums binary approach is paying 0% or 100% of the single lump sum. Special attention should be paid that the conditions are clearly defined. If the indicated output is not delivered, no reimbursement is due.

Standard scales of unit costs: no. item * unit rate established in advance.

SSUC modulated approach \implies the final value is reparameterized to the real operating conditions.





Simplified costs for Small-scale projects: some tips

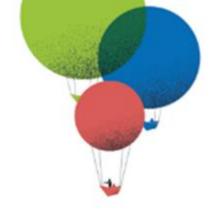


REMINDER:

Warning: "Output for the lump sum" is not the "Project Output"!!



Preparation cost





- ✓ Lump sum in the total amount of EUR 5,600.00€ per project (including IPA contribution and national co-financing), paid to the Lead Partner.
- ✓ Output: application form and its compulsory attachments, filled in in all its parts.



Workshop, seminars, conferences...

✓ Lump sum per applicant partner/per country (including IPA contribution and national co-financing).

	Italy	Albania	Montenegro
Workshop, seminars and conferences	EUR 18,600	EUR 13,400	EUR 12,600

✓ Output: workshop done, achieved once the minimum no. of 40 participants/one day from at least two different countries of the programme area is reached. This may be reached as a sum of different persons in more than one days participation.

No online meetings are permitted.



Incoming mission and B2B meetings

Lump sum per applicant partner/per country (including IPA contribution and national co-financing).

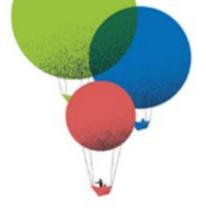
	Italy	Albania	Montenegro
Incoming missions & B2B meetings	EUR 23,000	EUR 16,800	EUR 14,900



✓ Output: event done, achieved once the minimum no. of 10 operators/one day from at least two different countries of the programme area is reached. This may be reached as a sum of different operators in more than one gathering.

No online events are permitted.



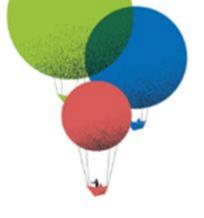


WARNING

B2B meetings differ from workshops. Please check manual.



Targeted Training SSUCs



✓ Depend on length of module & country (30hh/60hh/100hh)

- 1. Module (without any support and meal allowance)
- 2. Module with additional specific support (for disadvantaged users/support teaching, if any)
- 3. Module with additional meal allowance
- 4. Module with additional specific support and meal allowance
- ✓ If modules 3 or 4 are used in association with SSUC Travel & Accomodation, be careful not to charge daily subsistence twice.
- Cross-border character of the activity proven through an adequate participation of individuals of at least two countries of the programme area.
- ✓ Max. duration of the total training course: <u>100 hours</u>, for a max. number of <u>20 trainees</u>.
 Interreg ^{Co-funded by} the European Union

Accompanying actions SSUCs

- Strengthening technical-managerial skills, transfer of skills from idea into real innovative companies
- ✓ Targeting individuals grouped into **at least 4 persons**
- Cross-border character of the activity proven through an adequate participation of individuals of at least two countries of the programme area.
- ✓ Depend on type of class the teacher belongs to

	SSUC Hourly rate per course Class C	SSUC Hourly rate per course Class B	SSUC Hourly rate per course Class A	SSUC Hourly rate per student
Italy	79.8€	127.6 €	159.6 €	0.9 €
Albania	48.1€	77.0€	96.2 €	0.5 €
Montenegro	52.9€	84.6€	105.8€	0.6€

CLASS A: teacher with over 15 years of experience;

CLASS B: teacher between 10 and 15 years of experience;



DA South Adriatic

CLASS C: teacher between 5 and 10 years of experience.

SSUCs for Travel&Accomodation

- ✓ Strictly linked to Accompanying actions & Targeted Training, for cross-border activities
- ✓ The duration of the stays shall be limited and reasonable

	Puglia-Molise & viceversa Land	Italy-Albania & viceversa Air	Italy- Montenegro & viceversa Air	Albania - Montenegro & viceversa Land	Italy	Albania	Montenegro
Travel	52€	196€	221€	34€			
Accomodation/day					114€	101€	98€
Subsistence daily					98€	50€	60€
rate							



Lump Sum for Action plan/Model/Methods (ApMM)

Y Typical activities covered by the ApMM: joint models, joint models of management, procedures, innovative applications/tools, decision-making, strategic plans, feasibility studies, agreements, etc. or a combination of these

	Lump Sum indexed	
	For ApMMs	
Italy	14,800€	
Albania	9,900€	
Montenegro	11,000€	

- ✓ The joint activities are fixed in at least four main deliverables:
 - 1) analysis (e.g. feasibility study, gap analysis, context analysis, data collection and assessment, etc.;
 - 2) the management model, process, procedure, application, etc.;
 - 3) the testing of the ApMM (e.g. web or practical testing, case study or use in a real situation etc. of the ApMM);

4) the partners' commitment to follow up on the ApMM (agreement, MoU, joint commitment letter, etc.).

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Flat Rate Italian FLC's cost

✓ A 2% Flat Rate on total partner's budget (IPA + national co-financing), shall be applied by Italian beneficiaries to cover control of the expenditures.

✓ The output is the certificate issued by the controller

✓ If the outputs are not fully achieved the 2% FLC cost will be reduced accordingly

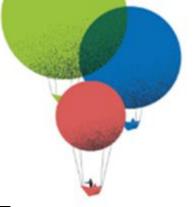


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Partnership includes 1 partner from each programme territories

WP	Activity title	Activity Description	Deliverable
Benchmarking event		Organization to share of bechmarking action to share the potential benefit of an energy community to potential takers: individual citiziens, SMSs, businisses, local authorities, associations, public administrations.	n. 3 Workshops minutes and materials
1	Joint Action Plan for Energy Communities	Analysis of the territorial opportunities, drafting rules and procedures, testing/ assessment of the application for access to the incentives, joint commitment.	n. 1 Joint Action Plan produced
1	B2B Events	B2B events will be organized by partners involving all selected takers of the area and potential givers, to set up agreements and transfer the model.	n. 3 B2B minutes, agreements and promotional material
Capacity Building on energy communities		Organization of training action by the LP to allow the strengthening of know how of energy community benefits: technicalities, procedure to setup, premium rates and contributions in favour of end customers, etc	n. 1 Targeted training realized



Activity title	Real cost		SCOs
Benchmarking event	Staff, O&A, EE r speakers, EE for (rent of loc tering, com travel&a onts,	vternal services ion materials),	Lump Sum for Workshops, seminars
Joint Action	Staff, O	anning &	
Plan for Energy	managing,	stionnaires,	Lump Sum for Joint ApMM
Communities	local surveys,	st for services	
B2B Events	Staff, O&A, EE f (rent of loca communi particip	xternal services hostess, r	Lump Sum for Incoming mission & B2B
Capacity Building on energy communities	Staff, O&A, Example and teachers and materials, travel&accomodation for	erts, didactic	Standard Scale of Unit Cost for Targeted Training + Standard Scale of Unit Cost forTravel&Accomodation



The total budget refers to:

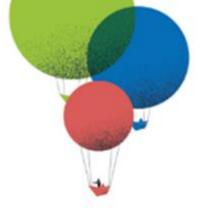
- a. 1 LS for seminar and 1 LS for B2B per partner
- b. 1 LS for the **Joint Action Plan** per partner

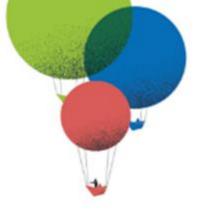
c. SSUCs for **Module 3** Targeted Trainings/30hh for Italian trainees and SSUCs for **Module 1** Targeted Trainings/30 for Albanian and Montenegrin trainees. Lead of the training Italian partner considering as trainees:

• 5 Italians, 3 Albanians and 2 Montenegrins

d. Related to the trainings, SSUCs for 1 travel for 5 days per participants per hosted partner. 3 travels for 5 days and 2 travels for 5 days shall be considered for participants coming from Albania and Montenegro respectively. The cost of travels is in charge to the host partner. No SSUCs for Trav&Acc are foreseen for trainees belonging from the same area of host partner.







				B2B &						
			Workshops	Incoming	Joint	Targeted			Subtotal +	
			seminars	mission	Action Plan	Trainings	Tr&Acc	Preparation	2% FLC	Total
	LP	IT	18.600,00€	23.000,00€	14.800,00€	4.316,00€	6.330,00€	5.600 <i>,</i> 00€	74.098,92€	74.098,92€
	PP1	AL	13.400,00€	16.800,00€	9.900,00€					40.100,00€
/	PP2	ME	12.600,00€	14.900,00€	11.000,00€					38.500,00€
										152.698,92 €



The project partners implement the activities and report them in the following reporting periods:

Project Re	porting	Period 0	Period 1	Period 2	Total	Total IPA	Total co-fin
LP	IT	5.712,00€	42.432,00€	25.954,92 €	74.098,92€	59.279,14€	14.819,78€
PP1	AL		13.400,00€	26.700,00 €	40.100,00€	34.085,00 €	6.015,00€
PP2	ME		12.600,00€	25.900,00 €	38.500,00€	32.725,00€	5.775,00€
		5.712,00€	68.432,00€	78.554,92 €	152.698,92 €	126.089,14 €	26.609,78€
			1st milestone	2nd milestone			

The Programme reimburses the following amounts, according to the delivery of specific outputs:

Payments IPA							
Advance (30%)	37.826,74 €	At project signature					
1st Milestone	74.144,00€	End of first period					
2nd Milestone	14.118,40€	End of second period					
	126.089,14€						



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OPEN DAYS February-March 2023

- 1) Next open day 2 February 2023.
- 2) Open days will take place from **10:00 to 12:00**, Tuesdays & Wednesdays 14/2-15/3, min. 4 max. 8 p.:
 - a) In person @ JS on Tue 14/2/23, Wed 22/2/23, Tue 28/2/23, Wed 8/3/23, Tue 14/3/23;
 - b) Online on Wed 15/2/23, Tue 21/2/23, Wed 1/3/23, Tue 7/3/23, Wed 15/3/23.

Register: https://forms.gle/rEufqQ1HxN6UgZWaA

ONLY once JS confirms availability, place / link by email.



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Thanks for your attention

Contacts:

Joint Secretariat js@italy-albania-montenegro.eu www.italy-albania-montenegro.eu

