

### Project acronym: NEW ICONS, Organiser LP CNA Bari Event agenda

# B2B Italy: for the construction of business connections among women entrepreneurs of the Area CNA Bari Via N.Tridente 2/bis, May 06<sup>th</sup> 2024

9:15 – 9:30 Registration 9:30 Start of the session	
9:30 - 9:40	Welcome and institutional greetings Speaker: Mr. Michele Piccione, CNA Bari President
Contents and inputs	Brief description of CNA Bari activities, welcome the participants.
Expected output	Welcome of the participants.
9:40 – 9:50	State of the art NEW ICONS project Speaker: Mrs. Grazia Petrosino, Project Coordinator CNA Bari
Contents and inputs	Brief presentation of the main achievements of NEW ICONS project.
Expected output	<ul> <li>Participants will be informed about the next phase of the project and how to reach the outputs and results.</li> </ul>
9:50-10:00	Presentation of enterprises involved in B2B Speaker: Grazia Petrosino- project coordinator of CNA Bari
Contents and inputs	<ul> <li>Participants will be informed about the typologies of enterprises involved in the B2B</li> </ul>
Expected output	<ul> <li>Provide the perspective of the right use of local territory resources</li> </ul>











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## **NEW ICONS**

10:00 - 10:15	Brief Presentation of 1 <sup>st</sup> enterprise- TERRACIELO GUEST HOUSE
Contents and inputs	Speaker: LOREDANA CAMPANELLI
	Presentation of the company
Expected output	Participants will learn more about the enterprise
10:15 – 10:30	Brief Presentation of 2 <sup>nd</sup> enterprise- ODA APARTHOTEL SHKODER
Contents and inputs	Speaker: RUDINA MUCA
	Presentation of the company
Expected output	Participants will learn more about the enterprise
10:30 - 10:45	Brief Presentation of 3 <sup>rd</sup> enterprise - AVE TOURS AGENCY
Contents and inputs	Speaker: TIJANA KOSOVIC
	Presentation of the company
Expected output	Participants will learn more about the enterprise
10:45 – 11:00	Brief Presentation of 4 <sup>th</sup> enterprise- B&B OLEUM
Contents and	Speaker: NATASCIA PALMIERI
inputs	Presentation of the company
Expected output	Participants will learn more about the enterprise
11:00 - 11:30	Coffee break











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11:30 - 11:45	Brief Presentation of 5 <sup>th</sup> enterprise- LE CONTRADE DIMORE PUGLIESI
Contents and inputs	Speaker: MIRANGELA LENOCI Presentation of the company
Expected output	Participants will learn more about the enterprise
11:45-12:00	Brief Presentation of 6 <sup>th</sup> enterprise- ARTISAN
Contents and inputs	Speaker: BUKURUSHE ZENELI
	Presentation of the company
Expected output	Participants will learn more about the enterprise
12:00-12:15	Brief Presentation of 7 <sup>th</sup> enterprise- ARTISAN
Contents and inputs	Speaker: DEBORA DI IORIO
	Presentation of the company
Expected output	Participants will learn more about the enterprise
12:15 – 12:30	Brief Presentation of 8 <sup>th</sup> enterprise- CLUSTER FOR CREATIVE TOURISM
Contents and	Speaker: OLJA FATIC
inputs	Presentation of the company
Expected output	Participants will learn more about the enterprise
12:30 - 12:45	Brief Presentation of 9 <sup>th</sup> enterprise- HOLLY TOUR
Contents and	Speaker: MARGHERITA NAPOLITANO











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inputs	Presentation of the company	
Expected output	Participants will learn more about the enterprise	
12:45-13:00	Brief Presentation of 10 <sup>th</sup> enterprise- TERRAMMARE CERAMICHE	
Contents and	Speaker: MARIA ROSARIA FURIO	
inputs	Presentation of the company	
Expected output	Participants will learn more about the enterprise	
13:00 - 14:00	Lunch break	
14:00 - 16:00	B2b session	
Contents and inputs	5 desk will be available for ongoing meetings	
Expected output	Participants will have 20 minutes to present cooperation opportunities	
16:00 - 16:20	Presentation of Joint Action Plan for female entrepreneurship Speaker: Camillo Marracino- Gal Molise verso il 2000	
Contents and inputs	Integrated Joint Action Plan will present to identify the functioning method of the cross- border Cluster that will respond to women needs	
Expected output	Create the conditions to build enterprises Cluster	
16:20 – 17:20	Joint action plan Roundatable	
Contents and inputs	Testing phase of the instruments identified by Joint action plan will be lead in cross- border roundtable	
Expected output	Apply the rules of procedure to the entrepreneurs interested in joining the Cluster in a real case use.	
17:20 - 17:30	Conclusions	
17:30 End of the session		







